

# Northwest Words

The Official Publication of Northwestern Toastmasters Club 2946/37  
Meeting each first, third, and fifth Tuesday, 6:30 PM - Mayberry's, 50 Miller Street, Winston-Salem, NC  
Volume 33, No. 24, Late June, 2007

On the web at [www.nwtm.org](http://www.nwtm.org)

## OFFICERS

President	Donna Hall	
VP-Education	Joel Schanker	
VP-Membership	Lance Kull	336 972-5934
VP-PR	John Clark	336 723-2153
Secretary	Brian Davidson	336-765-5502
Treasurer	Marcia Barney	336 712-8183
Sgt. at Arms	Evander Woo	
Immediate Past	Teddy Burriss	

For more information --  
call Marcia Barney at  
336 712-8183

**See YOU at our next Meeting  
Tuesday June 19, 2007**



***The Mission of a Toastmasters Club is to provide a mutually supportive and positive learning environment in which each member has the opportunity to develop and practice communication and leadership skills, which in turn foster self-confidence and personal growth.***

## ~~~ New Officers ~~~

The swearing in ceremony will take place at the June 19 meeting. The swearing in will begin July 1. Seriously, these fine Toastmasters volunteer their time and effort to make Northwestern a better Club. Next time you see them, thank them for their effort.

## How to deal with Telemarketers

1. If they want to loan you money, tell them you just filed for bankruptcy and you could sure use some money.
2. If they start out with, "How are you today?" say, "I'm so glad you asked, because no one these days seems to care, and I have all these problems. My arthritis is acting up, my eyelashes are sore, my dog just died . . ."
3. If they say they're John Doe from XYZ Company, ask them to spell their name. Then ask them to spell the company name. Then ask them where it is located, how long it has been in business, how many people work there, how they got into this line of work if they are married, how many kids they have, etc. Continue asking them personal questions or questions about their company for as long as necessary.
4. This works great if you are male. Telemarketer: "Hi, my name is Judy and I'm with XYZ Company." You: Wait for a second and with a real husky voice ask, "What are you wearing?"

## Schedule for the June 19, 2007 Meeting

Scott Anderson.....	Joke Master
Butch Barney .....	Evaluator
Marcia Barney .....	Toastmaster
Teddy Burriss.....	Grammarian
Pam Christopher .....	General Evaluator
John Clark.....	Evaluator
Brian Davidson.....	Evaluator
Donna Hall.....	Table Topics Master
Matthew Hamby .....	Word Master
Karl Hastings.....	Speaker
Zoltan Rab .....	Speaker
Barbara Schanker .....	Speaker
Joel Schanker .....	Evaluator
Jeff Walker.....	Timer
Derrick Webb .....	Vote Counter
Elaine Wiles .....	Evaluator
Evander Woo .....	Speaker

**Remember: All roles are important! If you can not attend the meeting, then contact our VP of Education.**

## Schedule for the July 3, 2007 Meeting

Scott Anderson.....	Word Master
Don Barnett .....	Evaluator
Butch Barney .....	Timer
Marcia Barney .....	Marcia Barney
Teddy Burriss.....	Evaluator
Pam Christopher .....	General Evaluator/Speaker
John Clark.....	Evaluator
Matthew Hamby .....	Speaker
Karl Hastings.....	Evaluator
Lance Kull.....	Grammarian
Zoltan Rab .....	Vote Counter
Evelyn Riser.....	Speaker
Barbara Schanker .....	Table Topics
Joel Schanker .....	Evaluator
Craig Thrift .....	Speaker
Jeff Walker.....	Speaker
Derrick Webb .....	Toastmaster
Evander Woo .....	Evaluator

## May 15, 2007 Meeting Notes

by Marcia Barney, DTM & assistant to the Secretary

The business session went off without a hitch. After a few changes in schedule from the printed program Donna introduced TM-of-the-Meeting Brian Davidson with a theme of "Follow the Signs." Brian made the entire meeting more interesting with his Power Point Presentation of appropriate and humorous signs.

Wordmaster Zoltan Rab gave "incipient" as the Word for the Day before Table Topics Master Scott Anderson made us wish we could vote for him for either Best Speaker or Best Table Topics Speaker. His unique brand of wit and wisdom preceded questions to Carl Hastings, Marcia Barney, Evander Woo, and Joel Schanker.

It was a meeting of sharing as Butch and Don even shared a napkin. Greg Thrift kept the Times and Evelyn Reis counted votes.

Don Barnett loves Ice Cream and told us that Portland, St. Lewis, and Seattle top the list of cities of most ice cream consumption per capita. He was giving Speech #7 from the basic manual. His title was, of course, "Ice Cream".

Donna Hall took on a controversial topic of the War in "Who Is Right" in her fourth speech from the advanced Public Relations Manual. Questions came from Zoltan, Joel, Craig, and Marcia.

General Evaluator Butch Barney evaluated the meeting. After calling on Lance Kull to evaluate Don and Pam Christopher to evaluate Donna, he evaluated the evaluators. Grammarian Barbara Schanker opened with "okay" and proceeded to do a thoroughly okay job of giving us grammatical feedback.

John Clark, Matthew Hamby, Dianna Garcia, and Evelyn Reis got a chance to act like guests for 30 seconds since they did not have speaking roles in the meeting. Evelyn then reported the voting results and John told the joke for the meeting.

Winners were:

Best Table Topics Speaker Joel Schanker  
Best Evaluator Pam Christopher  
Best Speaker Donna Hall



MEETING ADJOURNED!

### (More) How to deal with Telemarketers

5. Cry out in surprise, "Judy? Is that you? Oh my God! Judy, how have you been?" Hopefully, this will give Judy a few brief moments of terror as she tries to figure out where she could know you from.

6. Say "No" over and over. Be sure to vary the sound of each one, and keep a rhythmic tempo, even as they are trying to speak. This is most fun if you can do it until they hang up.

7. If MCI calls trying to get you to sign up for the Family and Friends Plan, reply, in as sinister a voice as you can, "I don't have any friends, would you be my friend?"

8. If the company cleans rugs, respond: "Can you get out blood? Can you get out goat blood? How about human blood?"

## Goodbye and Hello

by John Clark, VP Public Relations



Our scheduled guest editorial was supposed to be from our President, Donna Hall. However, in my capacity as newsletter editor, I asked Donna to let me have the column for this issue. This is the last issue that you will see with "Ovum 33" in the masthead. The next issue

(Volume 34) marks the beginning of another Toastmasters year. This has been a great year for Northwestern Toastmasters Club. We have seen new members join and grow. We have seen "more mature" members continue to progress.

The way to mark progress is, of course, by the progress of individual members. We have done that, according to Toastmasters International, by the number of new and returning members as well as the number of awards earned by members during the year. As a result, we are in line to earn "Presidents Distinguished Club" again this year.

Northwestern has earned this award each year. But the importance of this is the way we earn it. Many Clubs look at the requirements and say, "What do we need to earn the award?" Those Clubs sometimes earn the award. At Northwestern, we do things a little differently. To paraphrase an old advertising jingle – "At Northwestern, Members are our most important product." Placing members first insures that the awards roll in. We have proven that over the years and I hope that we will always continue to do that.

As I conclude my year as your VP of Public Relations (I only hope next years VP of PR will continue to improve.) I want to thank every member for helping me become a better Toastmaster. I also want to thank all the wonderful people that provided this column for each issue. As a newsletter editor, it is easy to get in a rut and churn out the same old stuff each issue. Because these wonderful people have contributed their time and effort we have a better newsletter. Thank you, one and all!

Finally, if you thought this was a great year then just see what happens next year.

9. After the Telemarketer gives his or her spiel, ask him or her to marry you. When they get all flustered, tell them that you can't just give your credit card number to a complete stranger.

10. Tell the Telemarketer that you work for the same company, and they can't sell to employees

11. Answer the phone. As soon as you realize it is a Telemarketer, set the receiver down, scream, "Oh my God!" and then hang up.

12. Tell the Telemarketer you are busy at the moment and ask him/her if he/she will give you his/her home phone number so you can call him/her back. When the Telemarketer explains that telemarketers cannot give out their home numbers say, "I guess you don't want anyone bothering you at home, right?" The Telemarketer will agree and you say, "Me either!" Hang up.